



Pensions, Benefits and Social Security
4TH PBSS Colloquium

Tokyo, Japan
October 4 (Sun) - 6 (Tue), 2009



Consideration of the structures and techniques of risk sharing in cash balance pension plans

Yoshinori Ueta



Contents

1. Introduction of CBP in Japan
2. Japanese CBP and NAC
3. Structure of Risk Sharing
4. Structure of BRP
5. Future tasks

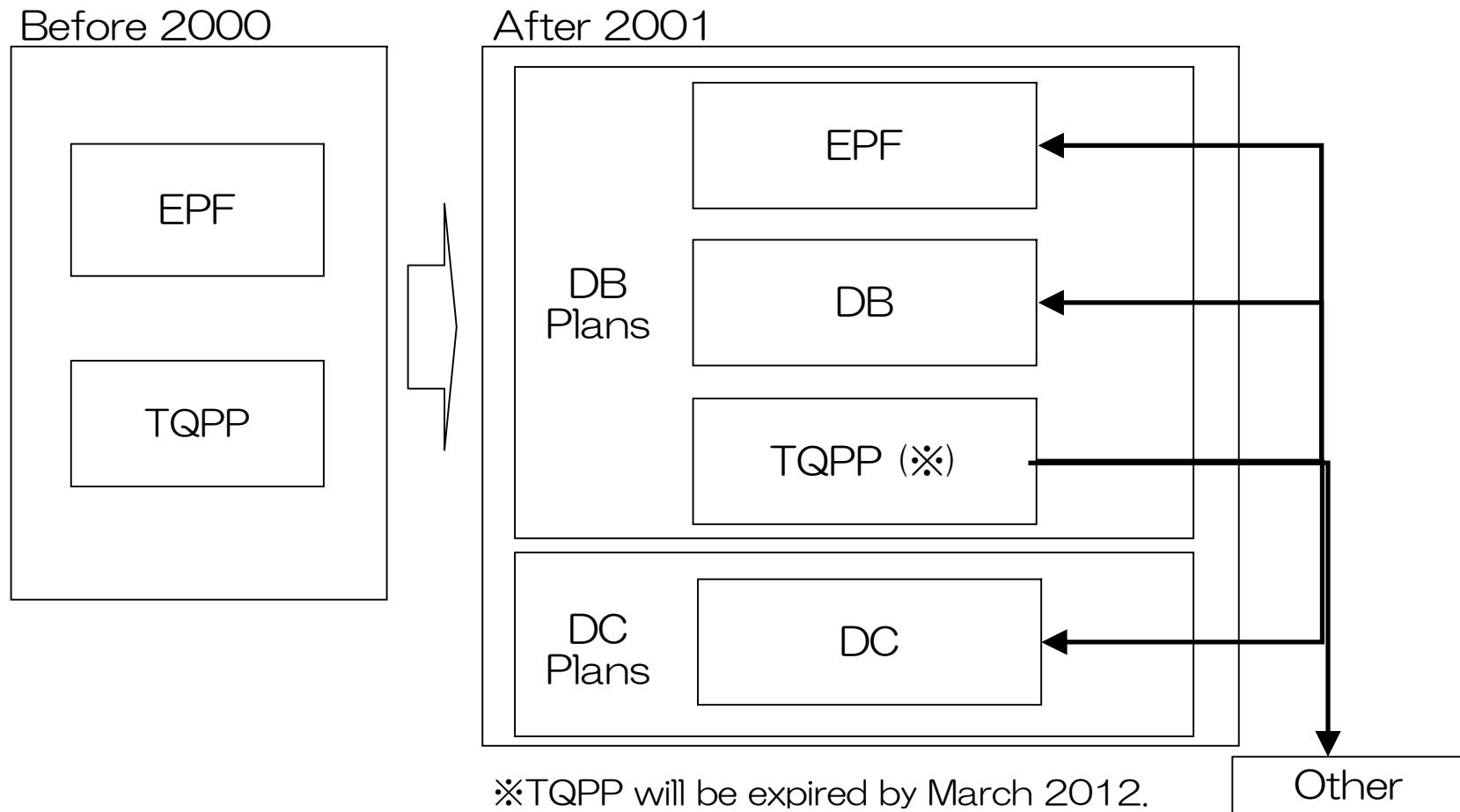
1. Introduction of CBP in Japan (1)

Japanese Corporate Pension Scheme

| Date | Corporate Pension Scheme |
|---------------|---|
| 1962- 2012 | Tax-Qualified Pension Plan (TQPP) |
| 1966- | Employee's Pension Fund (EPF) |
| 2001.10- | Defined Contribution Pension Plan (DB) |
| 2002.4- | Defined Benefit Corporate Pension Plan (DC) |

1. Introduction of CBP in Japan (2)

Japanese Corporate Pension Scheme Reform



1. Introduction of CBP in Japan (3)

Cash Balance Pension Plan(CBP)

Defined Benefits Corporate Pension Act(DB Act)



EPF · DB

⇒ Permitted to design benefits by CBP

TQPP

⇒ Not permitted to design benefits by CBP

1. Introduction of CBP in Japan (4)

In case of transfer of TQPP,
plan sponsors have chosen CBP in many cases.

Reason :

- This choice results in the mitigation of the volatility of the projected benefit obligation (PBO).
- When the economic environment turns bad , the benefits by CBPs will not grow as much in comparison with the conventional defined benefit pension plans.

1. Introduction of CBP in Japan (5)

●Review of risk sharing (Investment Risk)

Perfect Storm(2000-2002)

⇒ DB Act and DC Act were enacted.
(Permitted to design benefits by CBP)

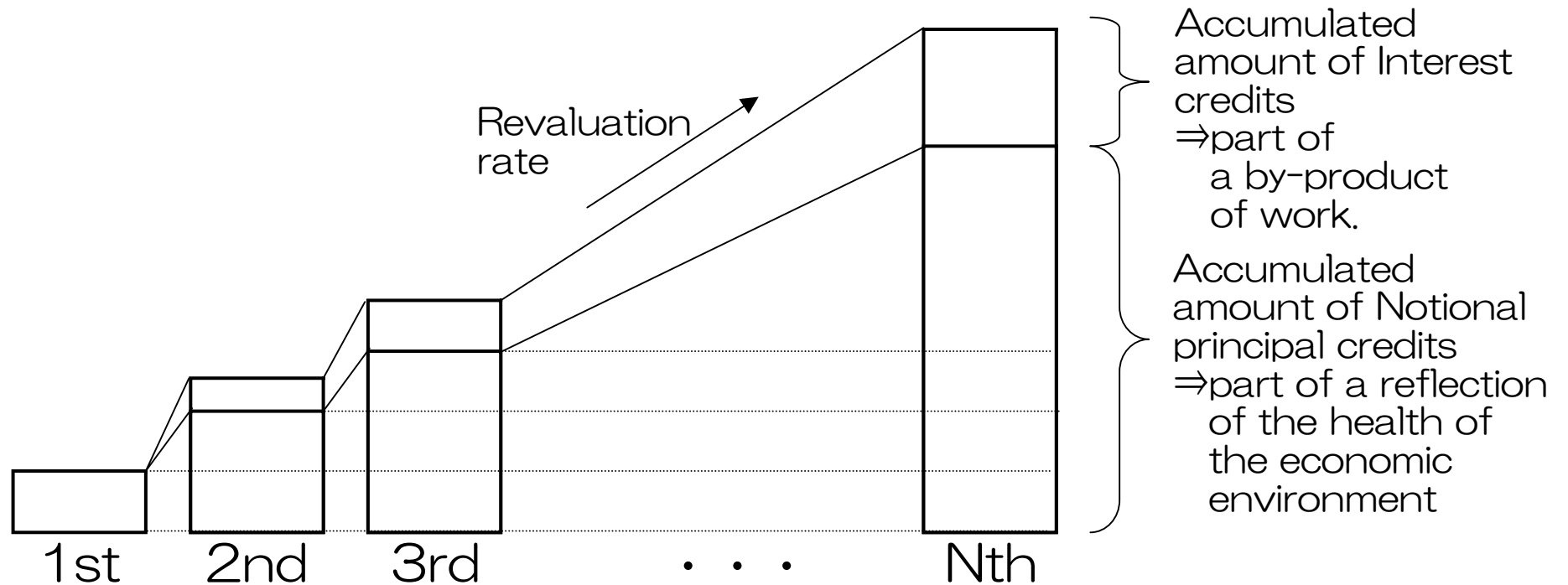
Subprime Crisis • Lehman Shock(2007-2008)

⇒ JSCPA began to examine expansion of the Hybrid-type Pension Plan, including Benchmark Related Pension Plans (BRPs).

2. Japanese CBP and NAC (1)

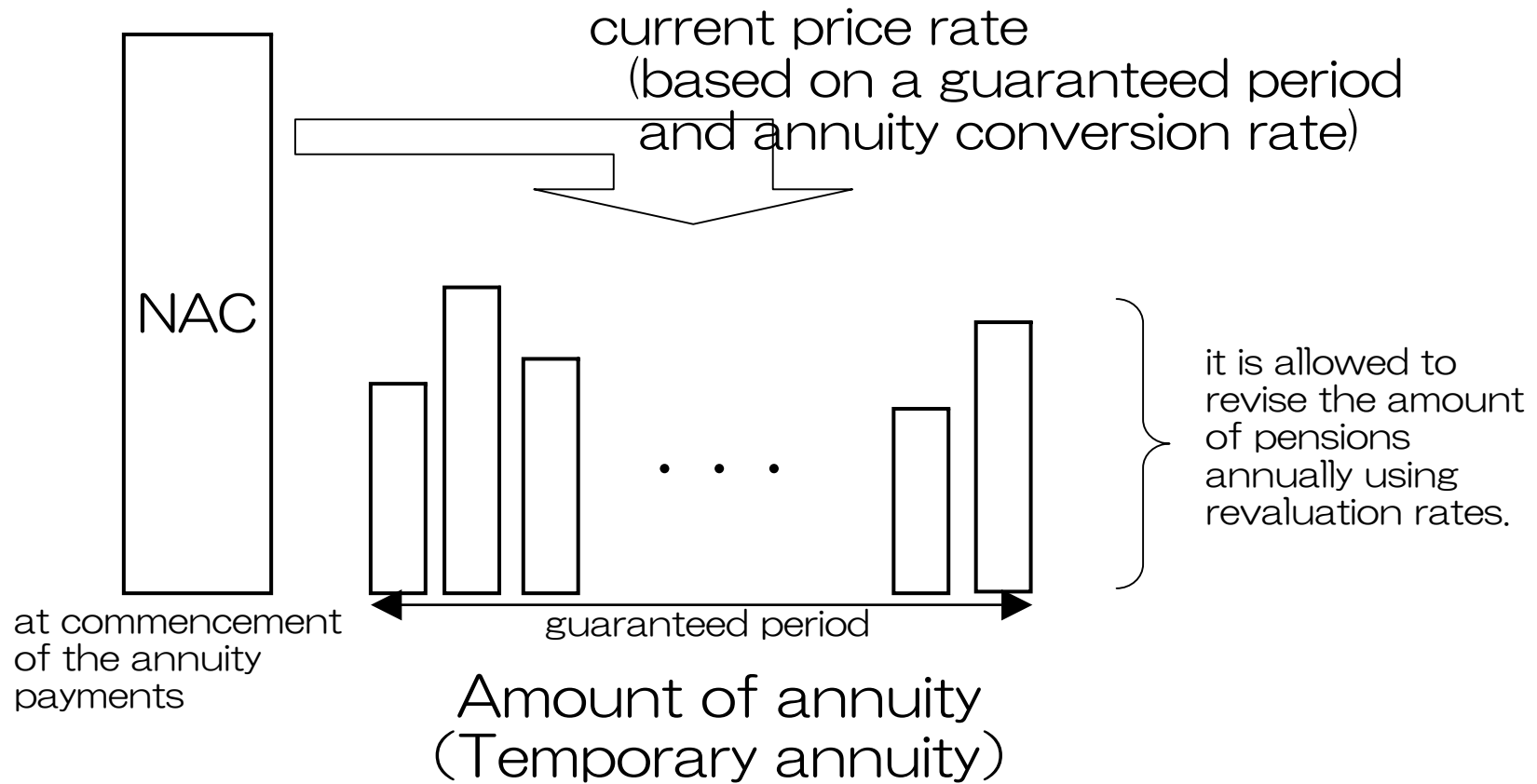
$$\text{NAC} = \sum \text{Notional principal credits} + \sum \text{Interest credits}$$

\sum Interest credits : Don't decrease



2. Japanese CBP and NAC (2)

Amount of annuity



2. Japanese CBP and NAC (3)

Revaluation rate (in Japan)

<legally-recognized options>

- ① Fixed rate
- ② the interest rate of the government bond etc.
(Consumer Price Index , Wage rate Index)
- ③ Combination of ① and ②
- ④ ② or ③ provided that this choice dose not go beyond the upper or lower bounds

Don't fall below 0

⇒ In many cases,
the yield of the government bond is used.

2. Japanese CBP and NAC (4)

Other features

- In many cases, for coefficient according to retirement reason, lump sum benefits decreases more than NAC.
- In many cases, Temporary annuity (Not whole life annuity)

3. Structure of Risk Sharing (1)

Risks in Pension Plan (1)

Investment Risk

<DB>

this risk is that the plan sponsor might be required to pay an additional burden when RORs fall below the expected ROR assumed in contribution calculations

<DC>

this risk is that the employee's future benefit might become smaller than expected when the actual RORs fall below the expected RORs

ROR : rate of investment return

Reference : Shimizu Nobuhiro[2006],

“Reinventing the Risk Sharing Mechanism of Defined Benefit Pension Plans”

3. Structure of Risk Sharing (2)

Risks in Pension Plan (2)

Longevity Risk (Annuity Conversion Risk)

<plan sponsor> (whole life annuity)
this risk is that
the actual amount of annuities every year exceeds the
amount of the expectation
when the results mortality rate to fall below the expected
one because the annuitants live long.

<employees and pension recipients> (temporary annuity)
this risk is that
the original capital for old age is insufficient
when they live longer than one expects and that financial
capital to maintain their livelihoods in old age might need to
be increased.

3. Structure of Risk Sharing (3)

Risks in Pension Plan (3)

Mortality rate improvement Risk

This risk is that the plan sponsor might be required to pay an additional burden when mortality rates might improve beyond expectation and future benefits might be higher than expected.

3. Structure of Risk Sharing (4)

Risks in Pension Plan (4)

Earnings Increase Risk

<plan sponsor>

This risk is that

the plan sponsor might be required to pay an additional burden when earnings increase faster than expected and future benefits are higher than expected.

(This risk becomes larger in final earnings pension plans.)

<pension recipients>

this risk is that

the income substitution rate for the real wages might fall when the wage of active employees rises.

<employees>

this risk is that

the income substitution rate for the real wages might fall when the wage growth rate is less than the inflation rate.

3. Structure of Risk Sharing (5)

Risks in Pension Plan (5)

Inflation Risk

This risk is that the real value of benefits might be reduced due to inflation.
(this risk becomes large in such cases where the amounts of benefits are proportionate to one's career average earnings and past earnings are not revalued.)

Default Risk

This risk is that the rights of participants to receive benefits might be partially or completely lost when the plan sponsor becomes insolvent and the pension plan is forced to be terminated or to be dissolved.

3. Structure of Risk Sharing (6)

Risk Sharing in CBP

Investment Risk

Earnings Increase Risk

⇒ Those Risks are improved in comparison to the final earnings pension plan.

4. Structure of BRP (1)

Problem of CBP

Benefits :

change according to the yield curve

Asset management :

ROR can't completely synchronize
with the yield curve used.

⇒ Investment Risk : plan sponsor

4. Structure of BRP (2)

Benchmark Related Plan (BRP)

[Under consideration in JSCPA]

Difference point with CBP

- Revaluation rate

Combined benchmark index rate of return

⇒ Employees and plan sponsor
mutual agreement

- Interest credits

It is possible to fall below 0.

Lower bound of Σ Interest credits : 0

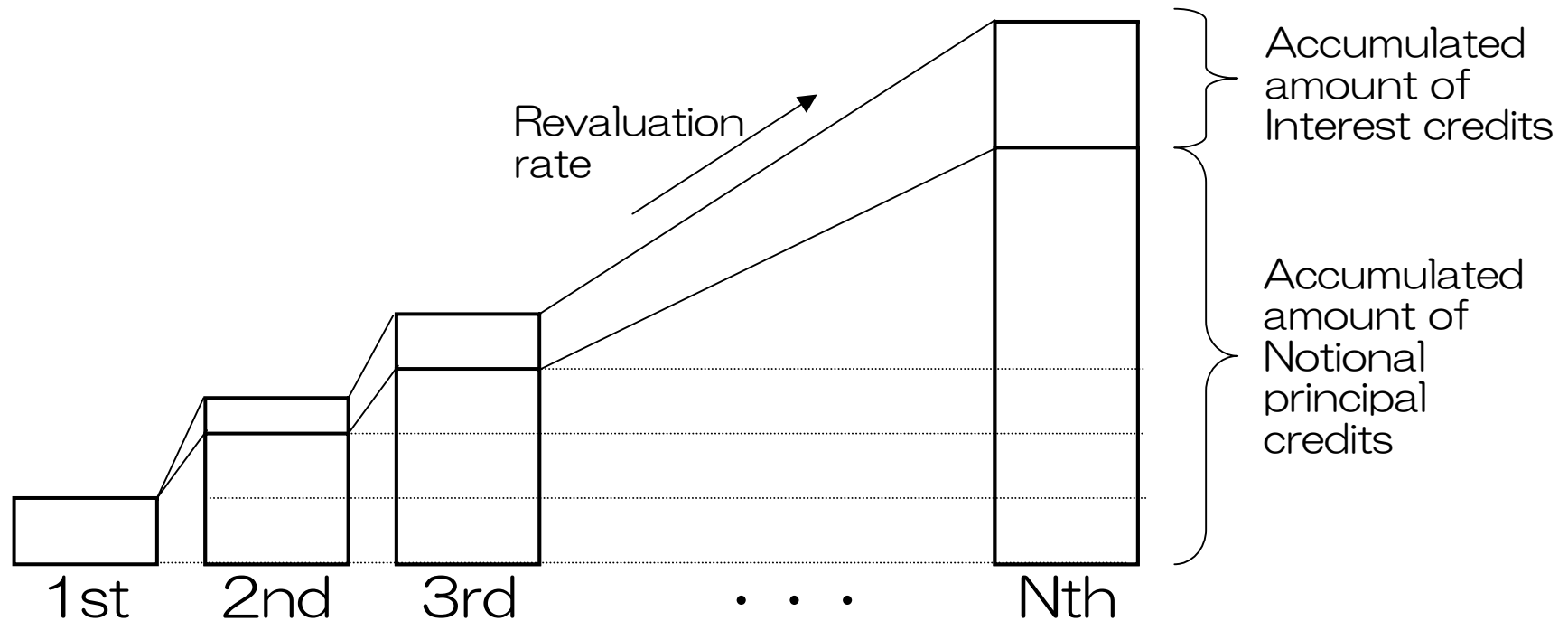
- Amount of annuity

a different of method for deciding
the amount of the annuity

4. Structure of BRP (3)

$$\text{NAC} = \sum \text{Notional principal credits} + \sum \text{Interest credits}$$

Lower bound of $\sum \text{Interest credits}$: 0

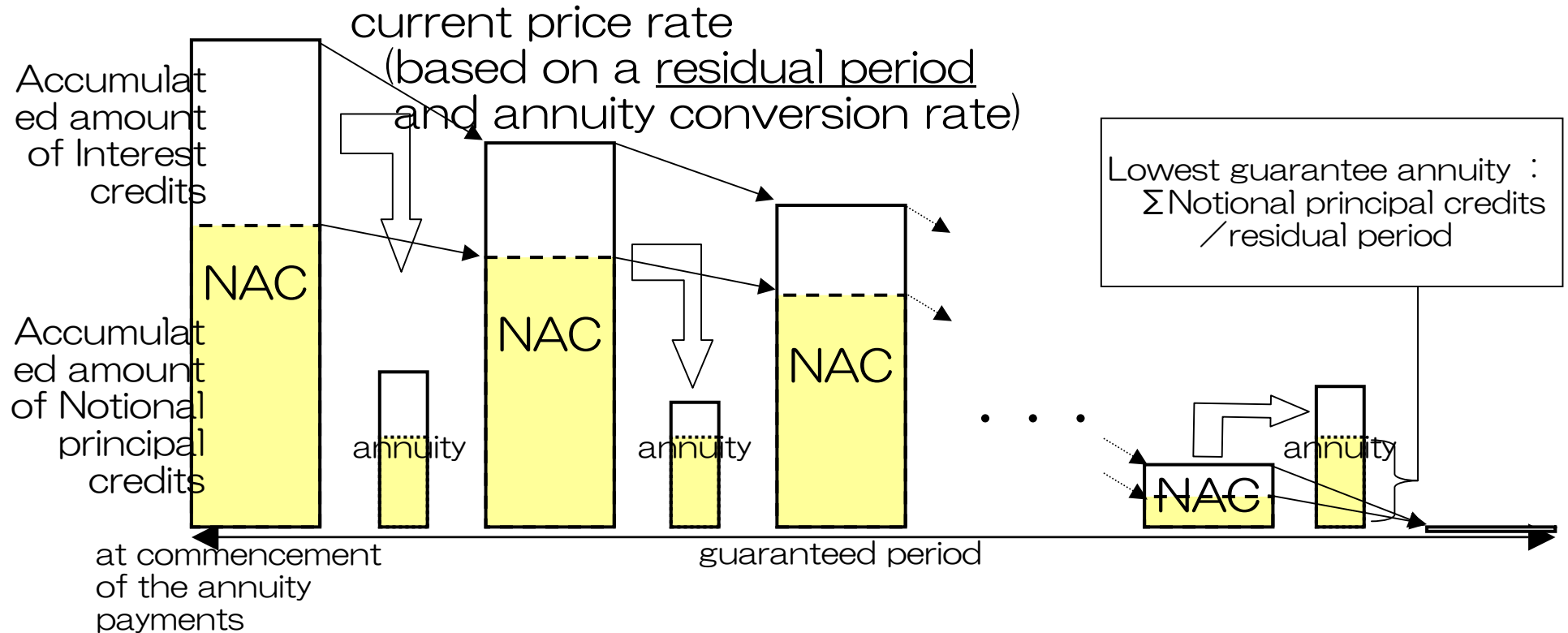


4. Structure of BRP (4)

Amount of annuity
(Temporary annuity)

This paper's Method
annuity amount
= $\text{NAC} / \text{current price rate}$

JSCPA Report's Method
annuity amount
= $\text{NAC} / \text{residual period}$



Appendix Example of Amount of Annuity Changing in BRP

Example 1

**Method for Deciding the Amount of the Annuity : This Paper's Method
(Temporary Annuity(guaranteed period : 15 years))**

| Year | Residual period (at end of previous year) | CBROR | NAC (at end of previous year) | | | Annuity (per year) | | |
|------|---|-------|--------------------------------------|-------------------------|-----------|--------------------------------------|-------------------------|---------|
| | | | Notional principal credit part | Interest credit part | Total | Notional principal credit part | Interest credit part | Total |
| 1 | 15 | 3.0% | 1,500,000 | 1,500,000 | 3,000,000 | 100,000 | 128,898 | 228,898 |
| 2 | 14 | 3.0% | 1,400,000 | 1,461,102 | 2,861,102 | 100,000 | 131,699 | 231,699 |
| 3 | 13 | 3.0% | 1,300,000 | 1,415,236 | 2,715,236 | 100,000 | 134,571 | 234,571 |
| 4 | 12 | 3.0% | 1,200,000 | 1,362,122 | 2,562,122 | 100,000 | 137,523 | 237,523 |
| 5 | 11 | 3.0% | 1,100,000 | 1,301,463 | 2,401,463 | 100,000 | 140,565 | 240,565 |
| 6 | 10 | 3.0% | 1,000,000 | 1,232,942 | 2,232,942 | 100,000 | 143,711 | 243,711 |
| 7 | 9 | 3.0% | 900,000 | 1,156,219 | 2,056,219 | 100,000 | 146,979 | 246,979 |
| 8 | 8 | 3.0% | 800,000 | 1,070,927 | 1,870,927 | 100,000 | 150,392 | 250,392 |
| 9 | 7 | 3.0% | 700,000 | 976,663 | 1,676,663 | 100,000 | 153,985 | 253,985 |
| 10 | 6 | 3.0% | 600,000 | 872,978 | 1,472,978 | 100,000 | 157,808 | 257,808 |
| 11 | 5 | 3.0% | 500,000 | 759,359 | 1,259,359 | 100,000 | 161,945 | 261,945 |
| 12 | 4 | 3.0% | 400,000 | 635,195 | 1,035,195 | 100,000 | 166,536 | 266,536 |
| 13 | 3 | 3.0% | 300,000 | 499,715 | 799,715 | 100,000 | 171,868 | 271,868 |
| 14 | 2 | 3.0% | 200,000 | 351,838 | 551,838 | 100,000 | 178,651 | 278,651 |
| 15 | 1 | 3.0% | 100,000 | 189,742 | 289,742 | 100,000 | 189,742 | 289,742 |

Annuity conversion rate : 2.0%

| | |
|----------|---------|
| minmum: | 128,898 |
| maximum: | 189,742 |
| average: | 152,992 |

Example 2

**Method for Deciding the Amount of the Annuity : JSCPA Report's Method
(Temporary Annuity(guaranteed period : 15 years))**

| Year | Residual period (at end of previous year) | CBROR | NAC (at end of previous year) | | | Annuity (per year) | | |
|------|---|-------|--------------------------------------|-------------------------|-----------|--------------------------------------|-------------------------|---------|
| | | | Notional principal credit part | Interest credit part | Total | Notional principal credit part | Interest credit part | Total |
| 1 | 15 | 3.0% | 1,500,000 | 1,500,000 | 3,000,000 | 100,000 | 100,000 | 200,000 |
| 2 | 14 | 3.0% | 1,400,000 | 1,490,000 | 2,890,000 | 100,000 | 106,429 | 206,429 |
| 3 | 13 | 3.0% | 1,300,000 | 1,470,271 | 2,770,271 | 100,000 | 113,098 | 213,098 |
| 4 | 12 | 3.0% | 1,200,000 | 1,440,281 | 2,640,281 | 100,000 | 120,023 | 220,023 |
| 5 | 11 | 3.0% | 1,100,000 | 1,399,466 | 2,499,466 | 100,000 | 127,224 | 227,224 |
| 6 | 10 | 3.0% | 1,000,000 | 1,347,226 | 2,347,226 | 100,000 | 134,723 | 234,723 |
| 7 | 9 | 3.0% | 900,000 | 1,282,920 | 2,182,920 | 100,000 | 142,547 | 242,547 |
| 8 | 8 | 3.0% | 800,000 | 1,205,861 | 2,005,861 | 100,000 | 150,733 | 250,733 |
| 9 | 7 | 3.0% | 700,000 | 1,115,304 | 1,815,304 | 100,000 | 159,329 | 259,329 |
| 10 | 6 | 3.0% | 600,000 | 1,010,434 | 1,610,434 | 100,000 | 168,406 | 268,406 |
| 11 | 5 | 3.0% | 500,000 | 890,341 | 1,390,341 | 100,000 | 178,068 | 278,068 |
| 12 | 4 | 3.0% | 400,000 | 753,983 | 1,153,983 | 100,000 | 188,496 | 288,496 |
| 13 | 3 | 3.0% | 300,000 | 600,106 | 900,106 | 100,000 | 200,035 | 300,035 |
| 14 | 2 | 3.0% | 200,000 | 427,074 | 627,074 | 100,000 | 213,537 | 313,537 |
| 15 | 1 | 3.0% | 100,000 | 232,349 | 332,349 | 100,000 | 232,349 | 332,349 |

| | |
|----------|---------|
| minmum: | 100,000 |
| maximum: | 232,349 |
| average: | 155,666 |

Example3

Method for Deciding the Amount of the Annuity : This Paper's Method (Temporary Annuity(guaranteed period : 15 years))

| Year | Residual period (at end of previous year) | CBROR | NAC (at end of previous year) | | | Annuity (per year) | | |
|------|---|--------|--------------------------------------|-------------------------|-----------|--------------------------------------|-------------------------|---------|
| | | | Notional principal credit part | Interest credit part | Total | Notional principal credit part | Interest credit part | Total |
| 1 | 15 | -10.0% | 1,500,000 | 1,500,000 | 3,000,000 | 100,000 | 128,898 | 228,898 |
| 2 | 14 | -10.0% | 1,400,000 | 1,071,102 | 2,471,102 | 100,000 | 100,116 | 200,116 |
| 3 | 13 | -10.0% | 1,300,000 | 723,876 | 2,023,876 | 100,000 | 74,844 | 174,844 |
| 4 | 12 | -10.0% | 1,200,000 | 446,644 | 1,646,644 | 100,000 | 52,653 | 152,653 |
| 5 | 11 | -10.0% | 1,100,000 | 229,327 | 1,329,327 | 100,000 | 33,165 | 133,165 |
| 6 | 10 | -10.0% | 1,000,000 | 63,229 | 1,063,229 | 100,000 | 16,045 | 116,045 |
| 7 | 9 | -10.0% | 900,000 | 0 | 900,000 | 100,000 | 0 | 100,000 |
| 8 | 8 | -10.0% | 800,000 | 0 | 800,000 | 100,000 | 0 | 100,000 |
| 9 | 7 | -10.0% | 700,000 | 0 | 700,000 | 100,000 | 0 | 100,000 |
| 10 | 6 | -10.0% | 600,000 | 0 | 600,000 | 100,000 | 0 | 100,000 |
| 11 | 5 | -10.0% | 500,000 | 0 | 500,000 | 100,000 | 0 | 100,000 |
| 12 | 4 | -10.0% | 400,000 | 0 | 400,000 | 100,000 | 0 | 100,000 |
| 13 | 3 | -10.0% | 300,000 | 0 | 300,000 | 100,000 | 0 | 100,000 |
| 14 | 2 | -10.0% | 200,000 | 0 | 200,000 | 100,000 | 0 | 100,000 |
| 15 | 1 | -10.0% | 100,000 | 0 | 100,000 | 100,000 | 0 | 100,000 |

Annuity conversion rate : 2.0%

| | |
|----------|---------|
| minmum: | 0 |
| maximum: | 128,898 |
| average: | 27,048 |

Example4

**Method for Deciding the Amount of the Annuity : JSCPA Report's Method
(Temporary Annuity(guaranteed period : 15 years))**

| Year | Residual period (at end of previous year) | CBROR | NAC (at end of previous year) | | | Annuity (per year) | | |
|------|---|--------|--------------------------------------|-------------------------|-----------|--------------------------------------|-------------------------|---------|
| | | | Notional principal credit part | Interest credit part | Total | Notional principal credit part | Interest credit part | Total |
| 1 | 15 | -10.0% | 1,500,000 | 1,500,000 | 3,000,000 | 100,000 | 100,000 | 200,000 |
| 2 | 14 | -10.0% | 1,400,000 | 1,100,000 | 2,500,000 | 100,000 | 78,571 | 178,571 |
| 3 | 13 | -10.0% | 1,300,000 | 771,429 | 2,071,429 | 100,000 | 59,341 | 159,341 |
| 4 | 12 | -10.0% | 1,200,000 | 504,945 | 1,704,945 | 100,000 | 42,079 | 142,079 |
| 5 | 11 | -10.0% | 1,100,000 | 292,372 | 1,392,372 | 100,000 | 26,579 | 126,579 |
| 6 | 10 | -10.0% | 1,000,000 | 126,556 | 1,126,556 | 100,000 | 12,656 | 112,656 |
| 7 | 9 | -10.0% | 900,000 | 1,244 | 901,244 | 100,000 | 138 | 100,138 |
| 8 | 8 | -10.0% | 800,000 | 0 | 800,000 | 100,000 | 0 | 100,000 |
| 9 | 7 | -10.0% | 700,000 | 0 | 700,000 | 100,000 | 0 | 100,000 |
| 10 | 6 | -10.0% | 600,000 | 0 | 600,000 | 100,000 | 0 | 100,000 |
| 11 | 5 | -10.0% | 500,000 | 0 | 500,000 | 100,000 | 0 | 100,000 |
| 12 | 4 | -10.0% | 400,000 | 0 | 400,000 | 100,000 | 0 | 100,000 |
| 13 | 3 | -10.0% | 300,000 | 0 | 300,000 | 100,000 | 0 | 100,000 |
| 14 | 2 | -10.0% | 200,000 | 0 | 200,000 | 100,000 | 0 | 100,000 |
| 15 | 1 | -10.0% | 100,000 | 0 | 100,000 | 100,000 | 0 | 100,000 |
| | | | | | | | minmum: | 0 |
| | | | | | | | maximum: | 100,000 |
| | | | | | | | average: | 21,291 |

5. Future tasks

- Countermeasure of the fluctuation of benefit by economic environment before the time of resignation
- Lower Bound of NAC (at The Time of Resignation) and Annuity
- Method for Calculating Liability in Pension Financing and Retirement Benefit Accounting
- Further review of risk sharing
(Countermeasure of Longevity Risk)